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CHAMBER OF COMMERCE
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JANUARY 2009

★ GREATER PORTSMOUTH CHAMBER OF COMMERCE

★ WWW.PORTSMOUTHCHAMBER.ORG

Chamber Web Committee Working on Major Site Upgrades

Brown & Co. Graphic Design Chosen to Create New Look



Members of the Chamber's web committee pause for a picture during a recent meeting. Pictured left to right, front to back, are Chris Hamer, Brown & Co.; Diane Devine, Devine Marketing; Grant Sanborn, Portsmouth Regional Hospital; Joshua Cyr, Savvy Software; Chris Lamy and David Markovski, Brown & Co., Kathleen Lewis, Public Service of NH; Salina McIntire, Chamber membership manager; and Doug Bates, Chamber president. Not pictured, behind the camera, is Tom Cochiaro, Chamber communications manager; and Nicki Noble, tourism manager.

The Chamber's web site will be getting a facelift over the next several months thanks to the hard work of the website committee which has been studying ways to better use the Internet to promote and connect members.

Over the past several months the committee has talked to members and checked out other web sites to put together a comprehensive wish-list of features that will meet the Chamber's current and future needs.

Just recently, the group forwarded a request for proposal to member web designers and interviewed finalists. **Brown & Company Graphic Design** came out on top in the selection process and will be designing a new look and organization for the site which will include a "member's only" section (Phase II), a dedicated eCommerce solution for products,

programs and events; and expanded opportunities for business-to-business networking and banner advertising. The new look and content will also key into the Chamber's recent rebranding efforts which focus on spotlighting the advantages of membership, networking, and "Getting (businesses) Connected" to resources and potential clients.

Other partners in the process include **Savvy Software**, which provides the online content management interface for the Chamber website, and **Tidal Media Group** of Portsmouth which hosts the website and provides support for the website's online contact management module.

Actual work on the new website is underway and the first phase is expected to be completed before the official start of the summer tourism season in May. ★

IN THIS ISSUE

[PAGE 2]

President's Message

Working Together and Taking Advantage of Chamber Resources Critical for Success

[PAGE 3]

BDC Survey

Business Development Committee Solicits Members for Input on Future Programs

[PAGE 3]

Finance Expert

Bank of America Chief Economist Guest Speaker at March 18 Breakfast Forum

[PAGE 6]

Holiday Winetasting

More Than 300 Members and Guests Enjoy Sheraton's Annual Holiday Winetasting

CHAMBER STATS

DECEMBER 2008

Web Hits:
519,587

Walk-ins:
906

(Chamber Visitor Center)

[PRESIDENT'S MESSAGE]

G R E A T E R P O R T S M O U T H C H A M B E R O F C O M M E R C E



Doug Bates, President

Happy New Year! The season always begins with a lot of promise....and promises. Most of us make promises to ourselves (New Year's Resolutions). I can always tell it is a new year on my first visit to my health club. The "regulars" are hard to find mixed in amongst the "resolute" newbies. Both are intent upon reaching their specific objective and a common goal: good physical health. The challenge will be met by some, attempted by others and abandoned by many.

In many ways, the upcoming year for the community is a mirror of what's going on at the health club. This year will not be easy for our community. There are members of the community ("regulars") who understand the circumstances and will continue to persevere as they always do. They are not hard to recognize. They are engaged and understand what's required.

Many in the community do not know quite what to expect, but are willing to learn. Decisions will be tough, but sticking to a plan and reaching out for help is essential. And the Chamber can provide that help through the expertise of the staff and board, and by referring those in need to fellow members and agencies who are adept at dealing with a wide range of issues.

Finally there are those who will not know how to handle our current set of circumstances. Perhaps they have never encountered anything like this before. Maybe their pride will prevent them from reaching out. Whatever the case they are most vulnerable. The health of our community is at stake so it's important that we all step forward and do what we can to support one another. Anyone who has seen the annual domino competition understands that a lot of things happen after the first one is knocked over. Failing businesses can produce the same result—and the consequences eventually cascade down to affect everyone.

This community works because of supportive relationships, and the Chamber stands ready to help facilitate those relationships through programs like the Mid-Day Meets at Pease and downtown at The Page, business after hours and eBrews, educational forums, the member-to-member discount program and the online member business profiles. We will also be working hard this year to support members through our Government Affairs Committee which is currently reviewing legislation and taking action on issues that affect the Seacoast business community. And our Business Development Committee is gearing up for an educational series designed to address survival in a weak market. Along those lines, the committee recently sent out an email survey to assess those topics most important to members. We ask that you take a few moments to complete the survey so we can get to work producing seminars to help you survive and thrive. Those who don't have an email, or who choose not to receive Chamber emails, can take the survey by going to www.portsmouthchamber.org/bdcsurvey.cfm. For more about survey, see the article on Page 3.

Don't be afraid to ask for help and tell us what you need. We are here to serve and to connect you to resources and solutions that will support your business. We have many tools available to cover almost any need, so don't hesitate to take advantage of the resources available to you. Together we can work through these tough times and continue to enjoy the great quality of life so many others envy. If you'd like to find out more about how we can help, give us a call at (603) 610-5510. If you'd like to talk to me face-to-face, my door is always open. ★

G R E A T E R
PORTSMOUTH
CHAMBER OF COMMERCE
GET CONNECTED

Greater Portsmouth
Chamber of Commerce
500 Market Street PO Box 239
tel (603) 436-3988 • fax (603) 436-5118
email: info@portsmouthchamber.org

www.ecoast.org

Leading the



Dividends is published monthly by the Greater Portsmouth Chamber of Commerce, and mailed to approximately 1,500 businesspeople throughout New England.

[DIRECTORS]

Howard Altschiller, Julie Burns,
Lynne Cote-Joyce, Diane Devine, Larry Gormley,
Lisa Gainty, Nicole Gregg, Tim Hepburn,
Jim Jalbert, Mary Leddy, Jay Levy, John Lyons,
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Tour Coordinator

Elizabeth Barcomb
Information Center Assistant

Susanne Falzone
Visitor Assistant

Bea Ann Kendall
Visitor Assistant

Julie Puffer
Student Intern

[NEWSLETTER]

Editor/Writer/Production & Photography
Tom Cocchiaro

Publication Design
Brown & Co. Graphic Design

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Photo Courtesy of Bank of America

Dr. Lynn Reaser, Bank of America

Bank of America Chief Economist Guest Speaker

Reaser to Address Current Economic Trends and Effects

Dr. Lynn Reaser, chief economist and managing director for the Investment Strategies Group at **Bank of America**, will be the guest speaker at the next Bank of America Speaker Series Breakfast Forum set for March 18 at the **Sheraton Harborside Portsmouth Hotel**.

In her current role, Dr. Reaser is responsible for tracking and forecasting economic trends and evaluating their effects on financial markets. She follows international, national and regional developments and plays a key role in shaping the bank's investment strategy. She is an advisor to both the Private Bank, which offers a full range of financial services to high-net-worth individuals and families, and to other units of Global Wealth Investment Management, which furnishes investment and brokerage services throughout the country.

Dr. Reaser conducts about 300 interviews a year with newspapers, magazines and radio and television stations located in the United States and other parts of the world. She currently serves on the Board of Directors of the National Association for Business Economics. She also has served in a number of

government advisory positions and chaired the American Bankers Association's Economic Advisory Council.

Dr. Reaser, who was born in Los Angeles, holds a doctorate, a master's and a bachelor's degree in economics from the University of California at Los Angeles. ★

BDC Survey to Assess Member Interests

Participants Will Get Chance to Win Valuable Services

The Chamber's Business Development Committee wants to know what kinds of programs are most important to members. To that end, the group sent out an email survey Jan. 16 which gives members an opportunity to influence programming for the coming year. Those who don't have an email, or who choose not to receive Chamber emails, may access the survey online at www.portsmouthchamber.org/bdcsurvey.cfm.

In particular, the BDC wants to plan programs that will help Chamber members survive and thrive in these tough economic times. Questions cover preferences for program subject matter from "Greening Your Business" and "Surviving in a Difficult Market" to "Doing More With Less" and "Outsourcing Locally." The survey also asks for preferences on program times, frequency, locations and cost. Time to take the survey is roughly five minutes.

Those who take the time to answer and submit the survey will also get a chance to win a Chamber eBlast or *Dividends* Flyer. Winners will be selected in a random drawing following completion of the survey.

The BDC is constantly looking for other volunteers interested in producing programs that support the membership. Past programs include the "Year of" seminar series, "Venture Summits," the current *Seacoast Connection* radio show which airs at noon Mondays on WSCA 106.1 **Portsmouth Community Radio** and others.

Those interested in finding out more may contact BDC Co-chair Paul McAskill, The Compass Points, at pmcaskill@comcast.net or (207)748-1166. ★



Photo by Jeremy Heflin, Jeremy Heflin Photography

Lisa Gainty, Citizens Bank

Gainty Joins Chamber's Board of Directors

New Director Active Volunteer in Chamber Events, Programs

The Chamber's Board of Directors recently elected Lisa Gainty, **Citizens Bank**, as a new member of the group. Gainty has a long history as a Chamber volunteer participating on the auction, annual dinner, Harbour Trail Road Race and golf committees. In fact, she is cochairing the 2009 golf tournament.

Gainty is currently branch manager and assistant vice president with the bank. She said her job is to "coach, develop and praise staff to achieve an excellence level in customer service, sales and efficiency." Gainty is also responsible for business development and growing personal and business accounts for Citizens Bank.

Gainty said she joined the board because she "loves the Portsmouth community and this gives me a chance to get more involved."

"Having been involved with the Chamber for awhile, I understand how important it is to the community and how dedicated the staff and board are in supporting and promoting local businesses," said Gainty. "As a member of the board I want to be more involved in showing local business owners how we can help them 'get connected' through networking and the Chamber's many marketing opportunities."

Gainty and her husband like to travel, especially to places that have "huge rollercoasters." ★

Calendar of Events



Business After Hours

5-7 p.m., Tuesday, Jan. 27

MCMENEMY'S RESTAURANT
[177 STATE STREET., PORTSMOUTH, NH]

Join us to check out one of Portsmouth's newest downtown restaurants--**McMenemy's Restaurant & Pub**. Located at 177 State St. in Portsmouth, guests will discover an all new eatery hosted by new owners Traci and Robert Schaake. The fun and networking will run from 5-7 p.m. and feature samples from the new menu as well as a handful of coveted door prizes. Some of those doorprizes on tap for the evening include gift certificates from McMenemy's and **Celtic Crossing**, and a gift pack from Guinness.

According to Traci, there will be an ample supply of brew from business after hours co-sponsors Guinness, Harpoon Celtic Ale and New Hampshire Distributors, Inc., served up in a totally new space featuring new decor, place settings and a comfortable new bar.

Opened in November, the restaurant's menu features a host of Irish and American favorites to suit almost every appetite. Items on the menu include selections from The Quinn, The O'Reilly and The O'Rourke sandwiches to more sophisticated dishes like fire-grilled certified Black Angus Sirloin topped with Tarragon and garlic butter and grilled lamb ka-bob served over potato ravioli with a roasted garlic and mint demi glace.

Cost of admission to the business after hours is just a business card. ★



technology roundtable

eBrew

5-7 p.m., Thursday, Feb. 5

THE PRESS ROOM
[77 DANIEL ST., PORTSMOUTH, NH]

Join us for the monthly eBrew at **The Press Room** on Daniel St. in Portsmouth. The event is open to the employees and guests of all local high-tech businesses and the local business community. Admission to the eBrew is free.

Sponsorship opportunities for the popular networking forum are always available. To find out more, please contact Tom Cocchiario, the Chamber's communications manager, at (603) 610-5520 or tcocchiario@portsmouthchamber.org. For more on Roundtable activities, visit www.ecoast.org. ★

Mid-Day Meet Downtown

11:30 a.m.-12:30 p.m., Friday, Feb. 6

THE PAGE
[172 HANOVER ST., PORTSMOUTH, NH]

Downtown businesses now have a facilitated networking venue in the Chamber's Mid-Day Meet Downtown. The monthly programs are hosted by *The Page Restaurant*. The meet follows the same format as the popular Pease program and is held the first Friday of every month. Conversation is facilitated by member volunteers to make it easy and fun to learn about other participants and those with whom they do business. Attendees will also get a chance to share their business stories and who they'd like to do business with. For more details, visit www.portsmouthchamber.org/middaymeet.cfm.

While the program is open to everyone, RSVPs are requested to insure adequate seating.

Those with questions may contact Salina McIntire the Chamber's membership manager, at (603) 610-5514 or membership@portsmouthchamber.org. ★



Legislative Reception

5-7 p.m., Thursday, Feb. 19

**SHERATON HARBORSIDE
PORTSMOUTH HOTEL**
[250 MARKET ST., PORTSMOUTH]

The Chamber's Government Affairs Committee invites members to this year's legislative reception set for Feb. 19 at the **Sheraton Harborside Portsmouth Hotel**. The event, underwritten by **Ocean Bank** and **Portsmouth Regional Hospital**, is free and open to the general public.

During the reception attendees will have a chance to meet with local, state and federal representatives, government officials and Chamber executives from across the region. "This is a great opportunity for our members to meet face to face with those people who work on issues that sometimes have a great impact on their businesses," said Doug Bates, Chamber president.

Many representatives of the Seacoast delegation are expected to attend the reception and members are encouraged to start thinking now about questions for the legislators. Some of the hot topics on the agenda are the state budget and projected cuts to programs and services to overcome the \$100 million deficit, new revenue and tax proposals, and creating jobs by supporting businesses related to emerging technologies.

Those interested in attending may RSVP by contacting the Chamber at (603) 610-5510 or info@portsmouthchamber.org. ★

vents

Sponsored By
Sir Speedy
JANUARY ★ 2009

Mid-Day Meet Pease

*Connect and Network
at the Mid-Day Meet*

11:30 a.m.-12:30 p.m., Friday, Feb. 20

TWO INTERNATIONAL GROUP
[1 NEW HAMPSHIRE AVE., 3RD FLOOR
PEASE INT'L TRADEPORT]

Mark your calendar to network at the February Mid-day Meet hosted by **Two International Group**. The conversation is facilitated by volunteers to make it easy and fun to learn about other participants and those with whom they do business. Attendees will also get a chance to share their business stories and who they'd like to do business with. The networking forum usually draws more than 30 people, so come early to get a seat. For details, contact Salina McIntire at (603) 610-5514 or membership@portsmouthchamber.org. ★



Business After Hours

5-7 p.m., Thursday, Feb. 26

REDHOOK ALE BREWERY
[35 CORPORATE DR., PEASE INT'L TRADEPORT]

Mark your calendar to join us Feb. 26 for a visit to **Redhook Ale Brewery**, one of the Seacoast's favorite brew spots. The Redhook crew has a fun evening planned including tours of the facility and tasty samples from their wide range of craft brews and pub menu. The brewery, in operation since 1996, recently joined the ranks of the Craft Brewers Alliance which houses other well known brands like Widmer Brothers, Kona and Goose Island.

Don't miss this opportunity to shake off the winter blues and reconnect with colleagues from the Seacoast business community including many that make up the family of businesses at the Pease International Tradeport.

Admission is just a business card. ★

WHAT'S AHEAD

[JANUARY]

27th

**Business After Hours at
McMenemy's
Restaurant and Pub
5-7 p.m.**

[FEBRUARY]

5th

**Monthly eBrew at
The Press Room**

6th

**Mid Day Meet Downtown
The Page
172 Hanover St.,
Portsmouth, N.H**

19th

**Legislative Reception
Sheraton Harborside
Portsmouth Hotel
5-7 p.m.**

20th

**Mid Day Meet Pease
1 New Hampshire Ave.
Pease int'l Tradeport**

26th

**Business After Hours at
Redhook Ale Brewery
Pease Int'l Tradeport
5-7 p.m.**

[MARCH]

18th

**Breakfast Forum with
Lynn Reaser, Bank
of America Chief Economist
Sheraton Harborside
Portsmouth Hotel**

RENEWING MEMBERS

*The Chamber thanks the following
for renewing their membership commitment*

- Alie Jewelers
- Ambit Engineering
- American Alarm & Communications
- Appledore Engineering, Inc.
- Area HomeCare & Family Services
- BayRing Communications
- Bear Paw Custom Design
- Black Trumpet Bistro
- Blue Latitudes Bar & Grill
- Bonney Staffing & Training Center
- Bowl-O-Rama Family Fun Center
- Bresette & Company
- Cannonbose, LLC
- Citizens Bank
- Country Curtains
- Countrywide Home Loans
- Cousins Home Lending
- Dolphin Striker, The
- Employmoms, LLC
- Federal Savings Bank
- Fitness Together
- Foundation for Seacoast Health
- Frank E. Booma Post 6 American Legion
- G. Willikers
- Ganesh Imports
- George Venci Law, PLLC
- Golden Egg, The
- GOVE GROUP R.E., LLC, The
- Governor's Inn
- Great Bay Facility Services
- Great Bay Services
- Hampton Beach Casino Ballroom
- Harbour Light Strategic Marketing
- Inn By The Sea
- Inner Circle of Northern New England
- International Office Suites
- Jeffrey Cooper Woodsculptor
- Jumper Classic
- Kane Company
- Kelly Services, Inc.
- Key Partners, Inc.
- King Real Estate
- Kittery Outlet Association
- Liberty Mutual Group
- Lonza Biologics, Inc.
- Martin's Point Health Care
- McLaughlin Moving Co. Inc.
- Meetinghouse Mortgage, Inc.
- Morgan Stanley Dean Witter
- Mt. Washington Assurance Corp.
- Myriad Management
- National Multiple Sclerosis Society
- New England Printing Co.
- NH Magazine/NH.com
- NorthEast Color
- Northeast Office Furniture
- Northland Forest Products
- Noucas Law Office
- Occupational Health Services
- Ogunquit Museum of American Art
- Overview, Inc.
- Philip J. Stylianos, Inc.
- Piscataqua Maritime Commission
- Port City Nissan
- Port Inn, The
- PromoCentric
- Public Service of NH
- RE/MAX Coast to Coast Properties
- Resource Laboratories, LLC
- Ricci Construction Co., Inc.
- Ricci Lumber
- Ristorante Massimo
- Riverbend Timber Framing
- Rockingham Community Action
- Sadler Insurance Agency
- Sanders & Karcher
- Seabrook Greyhound Park
- Seacoast African American Cultural Center
- Seacoast Esthetic Dentistry
- Send Out Cards
- Service Credit Union
- Shaines & McEachern P.A.
- Shaw's Supermarkets, Inc.

Festive Atmosphere, Food Greet Guests at Winetasting

This Year's Event Caps Annual Holiday Auction



Above, Fran McQuade Heard, a local business consultant; and Shari Soffen Donnermeyer, Kirk Communications, sample the wares of one of many wine vendors at this year's Holiday Winetasting held Dec. 18 at the Sheraton Harborside Portsmouth Hotel.

The promise of holiday "cheer" and an elegant evening of fine food and wine attracted nearly 300 guests to this year's Chamber Holiday Winetasting held Dec. 18 at the **Sheraton Harborside Portsmouth Hotel**. Stylized snowflakes hung from the ceiling as curtains bathed in blue light mimicked the look of an ice castle hall.

Maintaining a decade-long tradition, Sheraton staff led by Chef Garth Lyndes kept up a steady stream of waiter borne crab cakes, lobster-stuffed beef fillets and constantly refilled tables full of unique breads and cheeses—not to mention a dessert spread of frosted petits fours, Bananas Foster and other delectable treats.

Throughout the evening, Horizon Beverage, Martignetti Companies of New Hampshire, Pine State Beverage Company and Southern New Hampshire Wine and Spirits kept the fruit of the vine flowing as guests sampled a host of vintages from around the world.

This year's program also featured a live auction which capped a month-long online auction featuring more than 90 items contributed by Chamber members. Together

with the live auction, the effort netted more than \$10,000, a portion of which was donated to **Rockingham Community Action**.

Live auction winners were John Boyd, **Boyd Auctions, Antiques & Appraisals**, who picked up four luxury seat tickets to a Boston Celtics Game; Zac Gregg, **International Office Suites** won a vacation in Nevis; Mark Sullivan, **Seacoast Asset Management**, won Patriots tickets; Lisa Gainty, **Citizens Bank**, picked up a week stay in a Jackson N.H. ski lodge; and Amy O'Neal won the week stay in Chateau de la Napoule in France. Auction sponsors were the **Sheraton, DataRisk, LLC** and the **Portsmouth Herald**.

The Chamber thanks the staff at the Sheraton for another signature event and all the members who supported this year's auction. ★

eCoast Celebrates 10th Anniversary with Party

Initiative Founders Turn Out in Force to Mark Milestone

Ten years ago the Chamber facilitated the formation of the eCoast Technology Roundtable; a group of volunteers from the tech community who would go on to establish the region as a high-tech mecca and create a collaborative atmosphere that has benefited the community in many ways. The group was instrumental in establishing free downtown wireless Internet access, in establishing the development needs of area high-tech businesses, and creating events that support the creation and growth of high-tech. Some of those included the Venture Summit, the TechWorld Expo, and the monthly eBrew program.

More than 100 representatives from local companies came together at **The Press Room** Jan. 8 to celebrate those successes and build energy for new initiatives to come—including many of the original founders. The event was underwritten by **Good Leads** and sponsored by the **South East England Development Agency (SEEDA)**.

During the evening, many in the group reconnected, and sampled some unique birthday cake, courtesy of **Savvy Software**, and tasty appetizers, generously provided by The Press Room.

Some also left the event with some unique doorprizes including a "mini" Mini Cooper and David Beckham jersey, compliments of SEEDA; membership gift certificates from **BJ's Wholesale** and the last box of signature light-gray eCoast ball caps. ★



eCoast Founders Mark Samber, Joshua Cyr, Erik Dodier, George McQuilken, Dave Todaro, Tom Obrey and Scott Campbell pose for a photo.

The Seacoast Senior Coalition, led by **Compass Care** and nine other agencies, will soon be able to help the region's seniors through a new program called *Seniors Count*. The Coalition was one of two organizations in the state to win a two-year grant that will be used to replicate the successful Manchester program in the Seacoast area. The grant, awarded by the University of New Hampshire Institute on Disability, will bring community leaders together to identify, assess and address the needs of isolated seniors. To learn more contact Julie Stone, Compass Care executive director, at (603)430-0070.

Provident Bank's Community Foundation recently donated \$2,500 to Families First Health and Support Center of Portsmouth, NH in support of that organization's parenting and family programs. The gift is earmarked to continue and expand parenting education and support programs serving residents in Seabrook, Hampton and nearby New Hampshire towns. The goal of the parenting project is to increase protective factors that research has shown to decrease the likelihood of child abuse and neglect, family violence, and risky teen behaviors. For more information about Provident Bank, visit www.theprovidentbank.com.

Riverwoods at Exeter recently broke ground for a new \$50 million campus. The retirement community's third campus, The Boulders, will feature a 214,000 square-foot building and an additional 24 cottages. The main building will include 76 independent apartments, and the same common spaces as the other RiverWoods facilities. "The Boulders" will house at least 150 residents and provide jobs to nearly 100 new employees when it opens in the Spring of 2010. For more on the Exeter-based retirement community, visit www.riverwoodsrc.org.

Bresette + Company, a Portsmouth, N.H. marketing and consulting firm, recently received three awards at this year's Davey Awards. The Davey Awards honor outstanding creative work of small firms across the globe judging more than 4,000 entries in this year's competition. The agency won a gold award for their magazine advertisement for FIGHT IT OUT, an up and coming mixed martial arts apparel company and two silver awards for their work for Wentworth Douglas Hospital: one a TV commercial calling attention to their cancer treatment services at The Seacoast Cancer Center, and the other for the hospital's quarterly magazine entitled *Windows to Your Health*. For more on the agency, visit www.bresette.com.

Representatives of **Dare Mighty Things, Inc.**, a social service consulting firm located in Portsmouth, N.H. and Arlington, Va. were invited to speak recently at the White House Office of Faith-Based and Community Initiatives event, *Models and Strategies Day: Proven Approaches for Investment in Frontline Nonprofits*. The event was held to provide an opportunity for more than 100 foundation leaders to explore innovative models that have proven successful for funding, evaluating, and extending the impact of community-based non-profits choosing to engage critical societal needs. For more on Dare Mighty Things' collaborative efforts, visit www.daremightythings.com.

DeStefano Architects, PLLC, recently hired **Michael Adams**, AIA, as a project manager. "Adams' diverse experience will be a great asset to our group of enthusiastic professionals," said **Lisa DeStefano**, agency principal. Adams' background includes senior living, housing, corporate office buildings and interiors, retail and entertainment projects. He has served on the board of PlanNH and currently is on the board of CrossRoads House in Portsmouth. He comes from JSA Architects, where he was associate principal and served as director of quality management. For more information, visit www.destefanoarchitects.com.

Engraving, Awards & Gifts, a leader in the personalized products industry, recently welcomed **Ron Stevens** as director of marketing. Stevens will be responsible for managing all marketing functions at the company. Prior to joining Engraving, Awards & Gifts, Stevens operated the Stonewall Studio, a marketing and internet design company in Meredith, he served as director of marketing for Annalee Mobilitee Dolls, and designed and edited the Weirs Times. EAG offers products for ceremonial ground breaking occasions, commemorative events, awards for excellence, trophies, unique keepsakes and company promotions. For more on the company, visit www.EngravingAwardsGifts.com.

Hall-McGee Realtors, LLC, Buyer's Brokers of the Seacoast recently welcomed **JoAnn Moore**. Moore has been an exclusive buyer's agent for three years and is a member of the Strafford County Board of Realtors. She has lived in the seacoast area for more than 25 years and is eager to help fill client needs. For more on Hall-McGee Realtors, visit www.hallmcgee.com.

Anthony Triglione and **Lynn Kinsella**, brokers of **The Kane Company**, recently leased a 7,500 square-foot office space in Newburyport to the Aloft Group on behalf of the property landlords. Founded in 1981, The Kane Company is the leading commercial and industrial real estate services company in New Hampshire, southern Maine and northern Massachusetts offering brokerage development, real estate development, property management and consulting services. For more about the company, or to view all listings, visit www.netkane.com.

Kirk Communications recently launched a redesigned website for InterFace Partners to provide optimal visibility for the firm's integrated speaker placement business and maximum usability for visitors to the site. Kirk

Communications designed the site to improve the volume and quality of traffic and to present a comprehensive resource for companies interested in InterFace Partners' speaker placement services. With offices in Portsmouth, N.H. and New Delhi, India, Kirk Communications is a global provider of integrated marketing solutions that include public relations, graphic design and interactive services including advanced 2D and 3D animation, website development and e-marketing. For more on the agency, visit www.kirkcommunications.com.

New Generation, Inc. closed its infant and toddler center Dec. 19 after nine years of operation. "While we reached this decision with great sadness, making this change will allow us to focus on our core mission of helping homeless, pregnant women and their children," said Paul Nevue, president of the organization's board of directors. New Generation, Inc. is a shelter for homeless pregnant and parenting women that houses up to seven women and their children at a time, providing counseling, parenting education, nutrition and life skills, transportation to partnering agencies. For more, visit www.newgennh.org.

The Port Inn recently entered its third year as a member of 1% For The Planet, a global movement of businesses that donate 1% of their annual sales to a network of more than 1,600 environmental organizations around the globe. As a member of the movement, the Port Inn has donated money to The Hodgson Brook Restoration Project for the purpose of restoring wetlands in the Hodgson Brook watershed, purchased a new touch-tank for the Blue Ocean Society to educate the public about marine life, and donated money to help build farmer-owned wind farms through Native Energy. The inn has also purchased and retired carbon credits through Native Energy and is 100% carbon neutral. For additional information on the inn, visit www.theportinn.com.

Ken Wilman, president of **Profile Bank**, was recently appointed chairman of the New Hampshire Bankers Association. Wilman has been on the NHBA's Board of Directors since July 1, 2004 and was elected Secretary in 2005, Treasurer in 2006 and vice chairman in 2007. Profile Bank, established in 1907, is a locally owned and managed true community bank with branches in Rochester, Sanbornville, Alton and Somersworth. For more on the bank visit www.ProfileBank.com.

The U.S. Green Building Council recently recognized **Robert J. Carty**, AIA, of **TMS Architects**, as a LEED Accredited Professional. The LEED rating system encourages global adoption of sustainable building practices and focuses on performance in five key areas of environmental concern: sustainable site development, water savings, energy efficiency, materials selection and indoor air quality. Portsmouth, NH-based TMS Architects was founded in 1984 by partners John Merkle, AIA and William Soupcoff, AIA and in waterfront homes, and commercial developments for the financial, hospitality, private education and historic preservation sectors. For more information visit www.tmsarchitects.com. ★

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[WELCOME NEW MEMBERS]

The Chamber Welcomes New Members

The Greater Portsmouth Chamber of Commerce welcomes the following new members

A.A. Associates

Accountants, financial services,
tax practitioners
263 Cass Street
Portsmouth, NH 03801
Contact: Susan Duchesney
Phone: 603-430-8489
Email: bokkeeper1@aol.com

Borealis Ventures

Venture capital,
videoconferencing services
10 Allen Street, NH 03755
Contact: Jesse Devitte
Phone: 603-643-1500
Email: jdev.he@borealis
ventures.com
Web: www.jdev.he@borealis
ventures.com

Core Health Acupuncture & Herbal Clinic, LLC

Acupuncture
410 The Hill, St 101
Portsmouth, NH 03801
Contact: Stephanie Mall
Phone: 603-319-1619
Email: s.lynnmall@gmail.com

Homewood Suites Dover/UNH

Hotels & motels
21 Members Way
Dover, NH 03820
Contact: Jennifer Lerz
Phone: 603-516-0929
Email:
jennifer.lerz@hilton.com
Web: www.dovernh.homewood
suites.com

Norris Inc.

Alarm systems, security services
1 Bayside Rd
Greenland, NH 03840
Contact: Dan Dickens
Phone: 877-577-3473,
Email: ddickens@norris
inc.com
Web: www.norrisinc.com

The Dartmouth Company

Brokerage, commercial real estate
351 Newbury St
Boston, MA 02115
Contact: Melissa Fitch
Phone: 617-262-6620
Email: mfitch@dartco.com
Web: www.dartco.com

Tournament Headquarters

Event & festival planning
1 Middle Street Suite 233
Portsmouth, NH 03801
Contact: Jessica McGondal
Phone: 603-206-1235
Email: info@tournament
headquarters.com
Web: www.tournament
headquarters.com

Thank You!

The Chamber thanks members of the eCoast Community and Holiday eBrew sponsor **Wiggin & Nourie** for their generosity and support of the needy through a food drive at the December eBrew. Guests at the event filled two tables with much needed food and sundries which went to local food banks serving the Seacoast's less fortunate. A special thanks goes to Lisa Mills at Wiggin & Nourie for organizing the food drive and to all those who brought a little something to support the effort. ★



Pictured are Erik Barstow and Lisa Mills

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