

Dividends

GREATER
PORTSMOUTH
CHAMBER OF COMMERCE
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OCTOBER 2008



GREATER PORTSMOUTH CHAMBER OF COMMERCE



WWW.PORTSMOUTHCHAMBER.ORG



Members of the Government Affairs Committee pose for a picture with NH Sen. Martha Fuller Clark (D) and challenging Republican Christian Callahan (center) at a meeting Oct. 3 at Seacoast Media Group headquarters.

GAC Prepares for Legislative Season with Meeting Series

Committee Takes Member Issues to State, National Leadership

By Howard Altschiller
Co-Chair, Government Affairs Committee

The Chamber's Government Affairs Committee kicked into high gear recently in preparation for the coming legislative season. As part of that preparation, the GAC has been meeting with state and national representatives to better understand the important issues facing the region and business in general. The mission of the group is to represent members on issues critically important to the Seacoast-area business community.

A meeting, held Oct. 3 at **Seacoast Media Group** headquarters at the Pease Int'l Tradeport, featured candidates for Senate District 24, incumbent Sen. Martha Fuller Clark (D) and Republican challenger Christian Callahan. Those interested in the content of that discussion may go to www.seacoastonline.com/articles/20081003-NEWS-81003009 for details.

We also coordinated the recent Chamber breakfast with U.S. Senate candidates, incumbent Sen. John Sununu (R-NH) and Democratic

challenger Jeanne Shaheen, held Oct. 8 at **Wentworth By The Sea--A Marriott Hotel and Spa**. See the article on Page 6 for more on the breakfast.

These two events follow the committee's question and answer sessions in May with all the candidates for New Hampshire's First Congressional District: Republican Jeb Bradley, who represented the district from

2002-2006, John Stephen, Bradley's challenger in the primaries; and current Rep. Carol Shea-Porter (D-NH).

Bradley defeated Stephen in the Republican Primary Sept. 9 and his victory set up a re-match with incumbent Democrat Carol Shea-Porter, who defeated Bradley in 2006.

Shea-Porter, who visited the committee in September, said she agrees with Bradley on earmarks for the Shipyard, but little else.

Shea-Porter serves on the House Armed Services Committee and said she remains committed to the responsible withdrawal of troops from Iraq and the deployment of additional troops to Afghanistan. She also said she is fighting to get New Hampshire a full-service hospital for veterans. Bradley also said he will fight for better medical services for veterans.

Shea-Porter also serves on the House Committee on Education and Labor and said her priorities are lowering the cost of a college education, raising the minimum wage and fighting for workers' rights.

The GAC offers Chamber members the chance to speak with local, state and federal officials on the issues that matter most to their businesses. The GAC also is proud to have the help of Edward Dupont, Jr., of the Dupont Group in Concord, tracking New Hampshire legislation of interest to the Seacoast Business Committee. Over the next several months the GAC will be reviewing upcoming legislation and weighing in on behalf of Chamber members.

Those interested in joining or finding out more about the GAC may contact me at haltschiller@seacoastonline.com or Patrick Closson, PATRICK.CLOSSON@MCLANE.com. ★

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Senate Candidates

U.S. Senate Candidates Travel to Seacoast for Special Bank of America Speaker Series Breakfast

CHAMBER STATS

SEPTEMBER 2008

Web Hits: 735,405

Walk-ins: 6,342

(Chamber Visitor Center & Downtown Kiosk)

Mailings: 170

[PRESIDENT'S MESSAGE]

G R E A T E R P O R T S M O U T H C H A M B E R O F C O M M E R C E



Doug Bates, President

The president's message each month is an opportunity for me to share with you what is going on with your chamber. This month was going to be easy as I was going to mention new initiatives and programs that we were going to attempt to achieve in the new fiscal year (FY09). Hot off the success of last year, I was excited that we had gained some momentum going forward, and as I entered the budget process, my mind raced with opportunities. Then reality struck.

The financial meltdown has, and continues to, moderate my aspirations. While the Chamber budget will probably always will be a moving target, we look carefully at each part of the business to insure we are giving members and the community at large the biggest bang for their collective bucks. Unfortunately, we can't always forecast what the economy is going to do, and while we analyze the numbers very

carefully, there will be times we must step back and reevaluate the reality of our plans--like now.

In the end, however, the chamber staff will do the best we can with what we have, as will all of you. In these uncertain and difficult financial times. I think the most important thought to cultivate is how can we work together to achieve both our individual business and collective goals. There is good news here. We have always had a strong community to turn to for help. Portsmouth is a unique city, and it did not become that way because everyone followed their own path, but rather a path of mutual support, creativity and collaboration. We need to return to those roots and work to support one another and the community. We are ready to help in that regard, so don't hesitate to contact us with your issues and concerns so we can connect you to the expertise or resources you need.

While we may have to put some of our grander plans on hold for a while, we continue to look for new and creative ways to promote and support our members. One of those is this year's "re-imagined" holiday auction. Rather than holding a dedicated event like we have in past years, we'll be putting our collection of silent auction items online courtesy of cMarket. Members will get a chance to bid over the next two months and claim their winnings at the annual Holiday Winetasting set for Dec. 18 at the **Sheraton Harborside Portsmouth Hotel**. We're really excited to be working with the Sheraton to put together an exciting evening which will also feature a limited live auction filled with priceless and unique offerings, so mark your calendar today for one of the most entertaining events of the year. The auction is a great way for members to spotlight their products and offerings in advance of the holiday, so don't miss this opportunity for some great visibility. Those interested in contributing to the auction should contact us right away to get the most from your donation. You should know too that a portion of the proceeds will be going to **Rockingham Community Action's** Food Pantry Program, so you would be helping two good causes.

October 25, 2008 is commissioning day for the USS New Hampshire. Your Chamber has worked hard with Bruce Clark of the Navy League, Renee Riedel Plummer, **Two International Group**; Mike Daigle, **DataRisk**; George Toscano, **Toscano and Ardito**; and Laurie Mantegari of **Everyday Details** to raise funds and plan a spectacular event. Please put the date on your calendar and support your submarine by participating. Some of the activities that will be happening in conjunction with the commissioning are the first Scarecrows of the Port Festival throughout downtown Portsmouth, a boat parade, and welcome cruise and a commissioning viewing party (for those who couldn't get tickets for the actual ceremony) at Prescott Park, Peirce Island and **Strawbery Banke Museum**. More details are available in the calendar section of this issue of *Dividends* and online at www.usshampshire.org. I hope to see you there. ★

G R E A T E R
PORTSMOUTH
C H A M B E R O F C O M M E R C E

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Leading the



Dividends is published monthly by the Greater Portsmouth Chamber of Commerce, and mailed to approximately 1,500 businesspeople throughout New England.

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Kathryn Stewart, owner of Seacoast Fun Rides, introduces herself at the first-ever "Downtown" Mid-Day Meet held Oct. 3 at The Page on Hanover St. in Portsmouth. The networking opportunity is an extension of the popular Mid-Day Meet that has been running at the Pease Int'l Tradeport for several years. The new downtown forum will be held from 11:30 a.m. to 12:30 p.m. the first Friday of the month at The Page.

Seacoast Guide Ad Sales Now Underway

Pub One of the Most Popular Visitor Guides in State

Advertising sales are now underway for the 2009 Guide to the Seacoast – the area's most comprehensive resource for leisure and business travelers, bus/group tours, meeting & event planners, travel writers, and those seeking relocation information. The Guide spotlights local attractions, accommodations, dining, shopping, services, events and more.

More than 120,000 guides are distributed each year throughout the Seacoast, at all New Hampshire Welcome Centers and at the Chamber's visitor information centers. Guides are also distributed at key travel shows, like The Big E, American Bus Association Marketplace, Boston Globe Travel Show, N.H. Sales Blitz to Canada and the Discover New England International Summit.

New for 2009, the Seacoast Guide will include information on weddings & events and group-friendly attractions, lodgings and restaurants. Members should claim their spot in next year's Guide by Nov. 7.

Members should also go online and login to the "members only" area to insure their business information is correct. The database is used to generate the listings for the Seacoast Guide. Those who need instructions, usernames and passwords may contact the Chamber at (603) 610-5510 for details.

For Guide information visit

www.portsmouthchamber.org/seacoastguide2009.cfm or contact Nicki Noble, the Chamber's tourism manager at (603) 610-5517 or tourism@portsmouthchamber.org. ★

Holiday Auction Great Way to Promote Wares

Event goes Online with Grand Finale at Winetasting

This year the traditional Holiday Auction Gala will take a different tack with online silent auction bidding and a grand finale live auction at the **Sheraton Harborside Portsmouth Hotel's** Holiday Winetasting set for Dec. 18. As always, a portion of proceeds from the event will go to a member nonprofit in keeping with the spirit of the holiday season. This year's recipient will be the **Rockingham Community Action Food Bank Program**.

Over the next several weeks, members of the Chamber's auction committee will be connecting with members for contributions to this year's program which will be featured on the Chamber's web site. Members of the committee are Julie Burns, **Cousins Home Lending**; Lynne Cote Joyce, **Tate & Foss Real Estate**; Carol Estes, **Optima Bank & Trust**; Deborah Rourke, **Avery Insurance**; Dan Witham, from the Sheraton; Lisa Gainty, **Citizens Bank**; Rebecca Betts, **Granite State College**; Doug Bates, Chamber president and Laurie Mantegari, Chamber event coordinator.

Those interested in contributing to the silent or live auction may contact Mantegari at (603) 610-5527 or events@portsmouthchamber.org. Members and guests who'd like to RSVP for the Holiday Winetasting may register online at www.portsmouthchamber.org/winetasting2008.cfm, or by calling (603)610-5510. ★

Chamber Wins \$62,000 Matching Grant from State

Grant will be Used to Fund Host of Tourism Initiatives

The New Hampshire Division of Travel & Tourism Development's Joint Promotional Program (JPP) grant-screening committee recently awarded the Chamber a \$62,824 matching grant for Fiscal Year 2009. Nicki Noble, the Chamber's tourism manager, authored the grant and presented it before the committee Sept. 9.

The Chamber will receive \$31,412 in matching state funding, but must raise the matching \$31,412 in order to leverage the total \$62,824 in funding for 2008/2009 tourism marketing initiatives which include attendance at several travel shows including the American Bus Association (ABA) Marketplace (January 2009), the Boston Globe Travel Show (February '09), the NH Sales Blitz to Canada (March '09) and the Discover New England International Summit (April '09); design of seasonal event rack cards, eNews, and Portsmouth Harbour Trail brochures, and ongoing distribution throughout the Seacoast, at NH State Welcome Centers, throughout Southern Maine, Greater Boston, and Canada.

The Chamber wishes to thank all who contributed to the success of our FY 2008 grant: **Sheraton Harborside Portsmouth Hotel, Best Western Wynwood Hotel & Suites, Jumpin' Jay's Fish Café, RiverRun Bookstore, Coachman Inn, The Press Room, Strawberry Banke Museum, The Music Hall, Newick's Lobster House, Water Country, Japan-America Society of NH, Homewood Suites by Hilton, Portsmouth Brewery, Fox Run Mall, Hilton Garden Inn, Tugboat Alley/Tug Alley Too, Hampton Beach Casino Ballroom, Sise Inn, The Works Bakery & Café, Warren's Lobster House, Alie Jewelers, C & J, Old Ferry Landing, Shel-Al Campground, Izzy's, Pontine Theatre, and the Portsmouth Historic House Association.**

Those interested in supporting the 2009 initiatives may contact Noble at (603) 610-5517 or tourism@portsmouthchamber.org. ★

Calendar of Events

Mid-Day Meet Pease

Connect and Network
at the Mid-Day Meet

11:30 a.m.-12:30 p.m., Friday, Oct. 17

TWO INTERNATIONAL GROUP
[1 NEW HAMPSHIRE AVE., 3RD FLOOR
PEASE INT'L TRADEPORT]

Mark your calendar to network at this month's Mid-Day Meet hosted by **Two International Group**. The conversation is facilitated by member volunteers to make it easy and fun to learn about other participants and those with whom they do business. Attendees will also get a chance to share their business stories and who they'd like to do business with. The networking forum usually draws more than 30 people, so come early to get a seat.

Those planning to attend should bring business cards, a brief description of their businesses, a success story and any promotional materials or opportunities they'd like to present to the group.

Those with questions may contact the Chamber at (603) 610-5510 or info@portsmouthchamber.org. ★



SEACOAST CHAMBERS' SCHMOOZE

Join Us for One of the Biggest Networking Events of the Year

4-7 p.m., Thursday, Oct. 23

FRANK JONES CENTER
[400 RTE 1 BYPASS, PORTSMOUTH, NH]

Those looking for an opportunity to broaden their networking horizons should plan on attending this year's Seacoast Chambers' Schmooze set for 4-7 p.m., Thursday, Oct. 23 at the **Frank Jones Center** in Portsmouth. The program, underwritten by **Public Service of New Hampshire**, is presented by the Greater Dover, Exeter, Greater Portsmouth and Rochester Chambers of Commerce.

The first event of its kind, held in 2006, brought rave reviews from attendees especially for the

facilitated networking portion of the program. Organizers received comments like "Awesome, make sure you do it again," "Bravo! That was one of the best networking sessions I have ever attended," and "It was such a great event. I really enjoyed myself and got a lot of good business from the speed networking portion."

The evening event will feature three hours of "schmoozing" opportunities, including free-form networking sessions. The Schmooze program will also feature 32 exhibitors, a buffet of hors d'oeuvres provided by local restaurants and a cash bar.

Admission to the Schmooze is \$10 for Chamber members and \$15 for nonmembers. The Seacoast Chambers thank the following sponsors for helping to make this year's event possible: **Daystar Computer Services, Federal Savings Bank, Laconia Savings Bank, Comcast, Profile Bank** and Unifit in partnership with 1270 AM WTSN and **98.7 The Bay, Gentle Giant Movers, Seacoast Media Group**.

To sign up for the event or register as an exhibitor, visit www.seacoastschmooze.com. The site features both online and downloadable registration.

★

USS New Hampshire Commissioning Activities

10 a.m., Saturday, Oct. 25

PORTSMOUTH WATERFRONT
[MARCY ST., PORTSMOUTH, NH]

Seacoast citizens will get a chance to participate in the commissioning ceremony of the USS New Hampshire, the nation's 5th Virginia-class nuclear submarine, from a free public viewing area in Prescott Park and Peirce Island. At press time, all tickets for the ceremony at the Portsmouth Naval Shipyard have been given out.

Formal ceremonies will get underway at around 10 a.m., Saturday, Oct. 25, and thanks to **FairPoint Communications**, everyone not able to be at the actual event, will get a front-row seat through a bigger-than-life jumbotron display system. The Portsmouth Rotary will also offer a cookout-style lunch for the audience under a tent at Strawberry Banke. Tickets are \$15 per person and available online at www.usnewhampshire.org/store.cfm or at **Paradiza, Tug Boat Alley, Ocean Bank** (on Islington and State Streets in Portsmouth) and the Chamber.

There are a number of other events associated with the commissioning including a welcoming boat parade (TBA), and the kick-off of the Scarecrows of the Port Festival from 5-7 p.m., Oct. 17.

The Chamber has partnered with the **Isles of Shoals Steamship Co.** and **Portsmouth Harbor Cruises** to make seats available for viewing the arrival of the USS New Hampshire at the harbor mouth and the following boat parade. Seats on the M/V Thomas Lughton will cost \$50 per person with the first 75 signing up getting top deck viewing preference. Seats on the M/V Heritage will cost \$40 per person. The boat parade is still in the approval process. Visit www.portsmouthchamber.org/commissioning.cfm for final confirmation of the cruise, registration and the cruise date which will not be announced until four days before the sub arrival. For more information, contact the Chamber at (603) 610-5510 or info@portsmouthchamber.org. ★



technology roundtable



Joint eBrew/Synapse Event

Make Plans to Connect with Techies
from Across New Hampshire at this
Joint Tech Networking Event

5-7 p.m., Thursday, Nov. 6

THE PRESS ROOM
[DANIEL ST., PORTSMOUTH, NH]

Join us for a special tech networking event at **The Press Room** on Daniel St. in Portsmouth. This month members of the state's tech community and the Software Association of New Hampshire will be traveling to Portsmouth to connect with the eCoast family of businesses. The event is open to the employees and guests of all local high-tech businesses and the local business community. The event is cosponsored SWANH, the eCoast Technology Roundtable, Chameleon Group, **PixelMedia** and **Bid2Win Software**. For more on the monthly eBrew and Roundtable activities, surf over to www.ecoast.org.

Preregistration is not required, however event coordinators ask that those planning to attend RSVP by emailing info@swanh.org or info@portsmouthchamber.org.

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OCTOBER ★ 2008



Restaurant Week Portsmouth

Mark Your Calendar to Reserve a Table
at One of Portsmouth's Culinary Treats

November 10-16

GREATER PORTSMOUTH AREA
[PORTSMOUTH, NH]

Portsmouth area restaurant owners have joined together, with the help of the Chamber, to promote a "for restaurants, by restaurants" culinary event: Restaurant Week Portsmouth, set for Nov. 10-16. The week-long culinary festival, sponsored by Seacoast Media Group, Favorite Foods, Inc., Taste of the Seacoast and the Greater Portsmouth Chamber of Commerce, will highlight the Portsmouth area's draw as a culinary destination. Paired with a vibrant arts and culture scene, Restaurant Week Portsmouth will showcase the region's eateries in an event similar to those hosted by Boston, New York, Philadelphia and other big cities.

Participating restaurants include: **Agavé Mexican Bistro Dos, Black Trumpet Bistro, Blue Mermaid Island Grill, Brazo, The Carriage House in Rye, The Dolphin Striker, The Dunaway Restaurant at Strawberry Banke, The Green Monkey, Harbor's Edge at the Sheraton Harborside, Jumpin' Jay's Fish Café, Library Restaurant, Pesce Blue, The Portsmouth Brewery, Radici, Ristorante Massimo, Rudi's, and The Wellington Room.**

The three-course prix fixe menus will be \$16.95 per person for lunch and \$29.95 per person for dinner (does not include beverages, taxes or gratuity). Reservations are recommended, but not required. To book reservations, contact participating restaurants. For more information on Restaurant Week Portsmouth, call (603) 610-5510 or visit www.portsmouthchamber.org/restaurantweek.cfm.

Member restaurant owners or potential sponsors interested in participating should contact Nicki Noble, the Chamber's tourism manager, at (603) 610-5517. ★

WHAT'S AHEAD

[OCTOBER]

17th

Mid Day Meet Pease
1 New Hampshire Ave.
Pease int'l Tradeport

23rd

Seacoast Chambers
Schmooze
Frank Jones Center
Portsmouth, N.H.

25th

USS New Hampshire
Commissioning
Portsmouth Naval Shipyard

[NOVEMBER]

6th

Joint eBrew/Syanpse with
the Software Association
of New Hampshire
The Press Room
Portsmouth, N.H.

7th

Mid Day Meet Downtown
The Page
172 Hanover St.,
Portsmouth, N.H.

10-16

Restaurant Week
Portsmouth
Greater Portsmouth Area

20th

Business After Hours at
American Automobile
Association
Portsmouth, NH

RENEWING MEMBERS

*The Chamber thanks the following
for renewing their membership commitment*

Abundant Wildlife Removal
Atlantic Media, Ltd.
Barry Marketing & Research
Betty LaBranche Agency, Inc.
Breakfast Hill Golf Club
C P Management, Inc.
Cold Stone Creamery
Cross Roads House, Inc.
DeStefano & Associates, Inc.
Digital Prospectors Corp.
Drinkwater Productions, LLC
Dunaway Restaurant
Edward Jones Investments
Escape & Rejuvenate with
Therapeutic Massage & Spa
Fidelity Investments
Frank Jones Center
Galley Hatch Catering
Georgia Pacific Gypsum
Good Vibes
Gundalow Catering
Hair Colour Concepts, LLC
Hatchling Studios
I Want Candy
Identity Communications
Infinite Imaging
Jane Gee, LLC
Katz Warehouse Carpet
Keane & MacDonald, PC
Kitchen & Company
Klines's Furniture Co.
Little Blessings Preschool
Maguire Group, Inc.
Manifestations, LLC
Martin Hill Inn
Mass AV
Mesmer & Deleault, PLLC
New Hampshire Fisher Cats
New Hampshire SPCA
NH Employment Security
Novel Iron Works, Inc.
Old Ferry Landing
Olde Mill Fish Market

Overhead Door Company
Port City Web, LLC
Portsmouth Naval Shipyard
Portsmouth Regional Hospital
Posh Travel, Ltd.
Preferred Mortgage
Prudential Rush Realty, Inc.
Putnam Ski & Sports
Radici
RBC Capital Markets Corp.
Rumbletree
Sagamore Court Apartments
Scadd, Inc.
Scallops Shell Emporium
Seabrook Station
Seacoast Rejuvenation Center
Seacoast Repertory Theatre
Sen. Martha Fuller Clark
Signature Title Corp.
Southern New Hampshire
University
Sprint Nextel
Staff Hunters, LLC
Stage Neck Inn
Stonewall Kitchen
Country Store
The UPS Store
T-Mobile USA, Inc.
Town of New Castle
Town of Rye
Tug Alley Too
Upscale Resale
Verizon
Voicemail
Wentworth By The Sea—A
Marriott Hotel & Spa
Wentworth-Douglass Hospital &
Health Foundation
Whittemore Center Arena
Wood Bros. Moving & Storage
Wyskiel, Boc & Tillinghast, PA
ZMJ Advertising & Marketing

Shaheen and Sununu Voice Platforms at Breakfast Forum

Energy, Health Care and Financial Crisis Lead Presentations



U.S. Sen. John Sununu address Chamber members and guests at October's Bank of America Speaker Series Breakfast Forum held Oct. 8 at the Wentworth by the Sea Hotel. Insets, former NH Gov. Jeanne Shaheen and Sen. John Sununu during their presentations.

U.S. Senate candidates Sen. John E. Sununu (R-NH) and former NH Gov. Jeanne Shaheen visited the Seacoast Oct. 8 to present their platforms to a full house during a special **Bank of America** Speaker Series breakfast at the **Wentworth by the Sea—A Marriott Hotel & Spa**.

Unlike earlier faceoffs in the state, the event wasn't a traditional debate but rather an opportunity to present their thoughts to the audience and answer questions. Shaheen took to the stage first covering a number of topics from needed health care reforms to energy and the financial crisis.

She repeatedly said if she were elected to the Senate her major focus would be to fight for accountability, fiscal responsibility and transparency in government, and to put small businesses and families first.

Looking to the future, she said that the United States should be positioning itself to be a leader in the next revolution which she feels is the production of energy using sustainable resources. She said more money should be allotted to provide incentives to businesses involved in research and development and bemoaned the fact the United States has fallen to 23rd place behind Turkey and Mexico in the amount of money invested in new technologies. Her hope is to help develop a comprehensive, "Manhattan Project-style"

approach to the issue that brings together the public and private sector in moving the country toward energy independence.

Sununu followed Shaheen with an overview of his qualifications for the office and a history of his legislative successes which include the establishment of a government regulatory body for the insurance industry, the writing and passage of the Internet Tax Freedom Act and his involvement in crafting legislation to more tightly control and manage the financial activities of Fannie Mae and Freddie Mac.

Sununu said his major priorities going forward would be to protect small businesses by keeping taxes low, supporting energy conservation and tax credits for the implementation of wind, solar and biomass alternatives, and by working toward national association health insurance plans which include provisions for preexisting conditions and a tax credit of \$5,000 for families not covered through an employer.

For more on the breakfast, visit the Chamber library at www.portsmouthchamber.org/library.cfm. ★

GreatWaters Bank & Trust Shows Off Downtown Digs

Nearly 150 Guests Enjoy Open House, Pro Musica

It was a "perfect" evening in Portsmouth Oct. 2 as nearly 200 members and guests traveled downtown for a look at the new home of GreatWaters Bank & Trust. Although the bank is not yet open, bank staff and officers were on hand to show guests around what they hope will be the friendliest and "most comfortable" bank in town.

During the evening visitors were treated to the a cappella musical stylings of **Pro Musica's** "Overtones" octet and smorgasbord of hors d'oeuvres.

According to staff members, the bank hopes to open its doors sometime in November to both businesses and individuals.

Door prize winners at the event were:

David Linker, Piscataqua Savings Bank, who won tickets to "The Met" at **The Music Hall**; **Pauline Maloney, Stoney Knoll Realty**, picked up tickets to "Kids Rule" at The Music Hall; and **Steve Scott, The Provident Bank**, drew tickets to The Music Hall's "Writers on a New England Stage" series.

Galen Nichols, a financial advisor, won member-of-the-month honors for his company, **Edward D. Jones**. To find out more about Nichols and his company, visit www.portsmouthchamber.org/memberofthemonth.cfm. ★



Guests pose for a picture at the GreatWaters Bank Business After Hours. Pictured left to right are: new Chamber Ambassador Mark Kane, Liberty Mutual Group; Ann Roemer and Ingo Roemer, GreaterWaters vice president of IT.

Leadership Seacoast recently elected new officers at its annual meeting. **Cheryl Lee Bozek**, a business consultant & associate for Wellness Strategies, was elected board chair; **Sean Clancy**, principal, **Leverage Coaching & Consulting**, was elected vice chair; **Colby Gamester**, an independent contractor and consultant, will continue to serve as secretary; and **Cindy Boyd**, assistant executive director for **United Way Greater Seacoast**, was reelected as treasurer. The group also confirmed the following newly appointed board members who will serve a three-year term: **Rick Dexter**, owner Lynlouart LLC; **Carol Aten**, formerly the executive director of Squamscott Community Commons; **Keith Banford**, founder and CEO of **Daystar Computer Services**; **Julie Howard**, currently presiding as Clerk of Court for Strafford Superior Court; and **Mark Sullivan**, president and chief investment officer for **Seacoast Asset Management, Inc.** The board of trustees also includes out-going Board Chair **Alison Pyott**, Veris Wealth Partners; **Leslie Haslam**, director of Exeter Adult Education; **Angela Carter**, vice president of **Calypso Communications**; **Raymond A. Letourneau**, director of electric & gas operations for Unitil Service Corporation; and **Sharon Cuddy Somers**, an attorney with **Donahue, Tucker & Ciandella, PLLC.** Since its inception in 1988, Leadership Seacoast has created a strong foundation that values diversity of opinion and consensus building to find solutions to challenges affecting the Seacoast's community and its future. For more, visit www.leadershipseacoast.org.

Wiggin & Nourie, P.A. recently welcomed attorneys **Jack P. Crisp, Jr.**, **Heidi J. Barrett-Kitchen**, **Andrea Q. Labonte**, and **Tracy A. Uhrin** to the firm. Crisp, Barrett-Kitchen, Labonte, and Uhrin, formerly of the Concord-based firm of Crisp & Barrett, PLLC, will be based in Wiggin & Nourie's Manchester office. Crisp and Uhrin will work in the firm's business practice group, and commercial and civil litigation practice groups. Crisp is also a member of the firm's auto practice group. Barrett-Kitchen will serve in the firm's real estate, land use & development practice group, business practice group, and estate planning & probate practice group. Labonte will work in the firm's litigation practice group, and domestic relations practice group. Wiggin & Nourie, P.A. is a multi-service law firm with offices in Manchester and Portsmouth, N.H. For more information, visit www.wiggin-nourie.com.

Next Generation Infant & Toddler Center, a service of New Generation, Inc., recently received a grant from the **Portsmouth Rotary Club** William Cash Fund to purchase a privacy fence, resurface the sand lot and replace an old shed. Rotary members and other volunteers removed the old fence, all playground equipment, spread loam and built new structures. Those who participated include Lynn-Del, Paul Careno, Luis Melchor, **Mark Sullivan**, David Underhill, **Bill Hurley**, Jennifer Leary, and **Catherine Edison**. Charlie Bordaue of Site Structures lent the volunteers a backhoe and dumptruck for the day. Upright Fence reduced the cost of new fencing, Second Nature Landscape Outlet donated 12 yards of loam and The Lawn Doctor of Portsmouth powerseeded the

playground to grow grass. New Generation, Inc. is a shelter for homeless pregnant women and mothers with young children providing counseling, parenting education, nutrition and life skills, transportation to partnering Continuum of Care agencies, and aftercare. For details, www.newgennh.com.

Federal Savings Bank recently instituted a new loan program aimed at assisting customers who struggle to manage the costs of heating oil and general home winterization improvements. Loans ranging from \$1,000 to \$3,000 will be offered at 4.000% Annual Percentage Rate (APR) up to 48 months and loans exceeding \$3,000 and not more than \$10,000 will be offered at 6.000% APR up to 84 months. The bank will be offering the program through March 31, 2009 in New Hampshire and Southern Maine. Federal Savings Bank is a true community bank, a "mutual" bank owned by its depositors and is an equal housing lender. For more about the energy loan program or the bank visit www.fsbdoover.com.

The National Association for the Education of Young Children has awarded **Community Child Care Center of Portsmouth** with national accreditation for three of its programs - Early Childhood, Kindergarten Programming, and Community School Classrooms. Founded in 1926, NAEYC has the most robust and rigorous national standards on education, health and safety. The CCCC is a private nonprofit organization that provides child care, early education and before & after school programming to 275 children living in the seacoast New Hampshire area. For more information, visit www.communitychildcarenh.org.

Compass Care, recently received a \$50,000 grant from the Community Partnership to Support Older Adults. According to Compass Care Executive Director **Julie Stone**, Compass Care will use the funds to identify the needs of "at risk" in partnership with other community leaders and organizations, create a flexible fund to provide services and goods that will help "at risk" seniors remain in their homes and establish a community liaison position whose function will be to reach out to "at risk" seniors. Compass Care supports seniors and their family caregivers with a variety of programs promoting health, independence, and aging with dignity in the comfort of their home setting. For more information, visit www.compasscare.org.

Strawbery Banke: A Seaport Museum 400 Years in the Making, by local author **J. Dennis Robinson**, has received an Award of Merit from the American Association for State and Local History Leadership in History Awards. The award, now in its 63rd year,

is the most prestigious recognition for achievement in the preservation and interpretation of state and local history. Awards for 2008 represented organizations and individuals from across the United States. Robinson and museum president Lawrence Yerdon recently accepted the award at the AASLH annual convention held in Rochester, NY. Through restored furnished houses, exhibits, historic landscapes and gardens, and costumed role players, **Strawbery Banke Museum** interprets the living history of generations who settled in Portsmouth, NH, from the late 17th century to the mid-20th century. For more, visit www.strawberybanke.org.

Baker Newman Noyes, CPAs and consultants in Manchester and Portsmouth, N.H. recently welcomed **Jacqueline Leclair** as senior consultant in the firm's information technology consulting division. Leclair most recently worked with Pricewaterhouse Coopers in Stamford, Conn. as a systems and process assurance Experienced Associate. Baker Newman Noyes is a regional professional services firm offering comprehensive accounting, tax, audit and consulting services to businesses and individuals in the Northeastern United States. For more on the firm, visit www.bnncpa.com.

Leddy Group, which specializes in administrative, accounting and light industrial staffing, as well as business consulting services, recently purchased the supplemental staffing business of Reardon Associates of New Hampshire, a company formerly headquartered in Merrimack. Reardon Associates of New Hampshire was a licensee of Reardon Associates, Inc., which has been providing professional recruiting services since 1964. Leddy Group, with offices in New Hampshire, Vermont and Maine, is a 26-year-old company with more than 300 clients. For information about Leddy Group, visit www.LeddyGroup.com or call (603) 749-4810.

Pontine Theatre invites Chamber members to check out the Portsmouth Historical Society's SUNDAY SALON Series at the Discover Portsmouth Center which continues at 2 p.m., Oct. 19 with "The Remarkable Life of Celia Loughton Thaxter," a slide presentation exploring the remarkable life of local poet and artist Celia Thaxter, from her childhood on White Island Light to her unexpected fame as a writer. Tickets are \$10 (\$8 for PHS members) and are available at the door or by contacting the Portsmouth Historical Society at (603) 436-8420 or info@portsmouthhistory.org. For a full schedule of events, visit www.portsmouthhistory.org.

NH Employment Security invites Chamber businesses to participate in a Veterans Career and Resource Fair set for 1-5 p.m., Nov. 13 at the U.S. Army Reserve Center on Route 108 in Somersworth, N.H. Employer tables are available at no charge to interested employers. To sign up or for more information, contact Maurice Foster in Portsmouth at (603) 559-9114 or maurice.h.foster@nhes.nh.gov. NHES is a federally funded state agency offering free public employment service through a statewide network of job and information centers. For more information, visit www.nh.gov/nhes. ★

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[WELCOME NEW MEMBERS]

The Chamber Welcomes New Members

The Greater Portsmouth Chamber of Commerce welcomes the following new members

**Agave Mexican
Bistro Dos**

Restaurants
111 State Street
Portsmouth, NH 03801
Contact: Dawn McCandless
Phone: 603-427-5300
Email: agave@mexican
bistropos.com
Web: www.agavemexican
bistrodos.com

**Anneke Jans
Food First, LLC**

Restaurants
60 Wallingford Sq.
Kittery, ME 03904
Contact: Anthony Aiken
Phone: 207-439-0001
Email: info@annekejans.net
Web: www.annekejans.net

Everyday Details

Event & festival planning
137 High Street
Hampton, NH 03842
Contact: Laurie Mantegari
Phone: 603-552-2819
Email: lmant939@gmail.com

**Lamies Inn and
The Old Salt Restaurant**

*Hotels & Motels, Inns, bed &
breakfasts*
490 Lafayette Rd
Hampton, NH 03842
Contact: Maureen
Mazurkiewicz
Phone: 603-926-0330
Email: maureen@oldsaltnh.com
Web: www.lamiesinn.com

**Law Office of
Mary Driscoll**

Legal services
155 Fleet St
Portsmouth, NH 03801
Contact: Mary Driscoll
Phone: 603-433-3335
Email: mary-
driscoll@comcast.net

**New Hampshire
Association for the Blind**

Non-profit organizations
127 Parrot Ave
Portsmouth, NH 03801
Contact: Stephanie Hurd
Phone: 603-545-4345
Email: shurd@sight
center.com
Web: www.sightcenter.org

**Old Salt Restaurant at
Lamie's Inn**

Restaurants
490 Lafayette Rd
Hampton, NH 03842
Contact: Michelle O'Brien
Phone: 603-926-8322
Email: miob@oldsaltnh.com
Web: www.lamiesinn.com

**The Center for
Wealth Creation
Preservation, Inc.**

Educational institutions
703 Ocean Blvd. Ste 400
Hampton, NH 03842
Contact: Donald Cote
Phone: 603-553-4545
Email: drcote@cwpc.net
Web: www.wealth-facts.com

The Wellington Room

Restaurants
67 Bow St 2nd Floor
Portsmouth, NH 03801
Contact: Matt Sharlot
Phone: 603-431-2989
Email:
matthew.sharlot@gmail.com
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